



2022

# MAKING CLEAN ENERGY HAPPEN!

Company Presentation



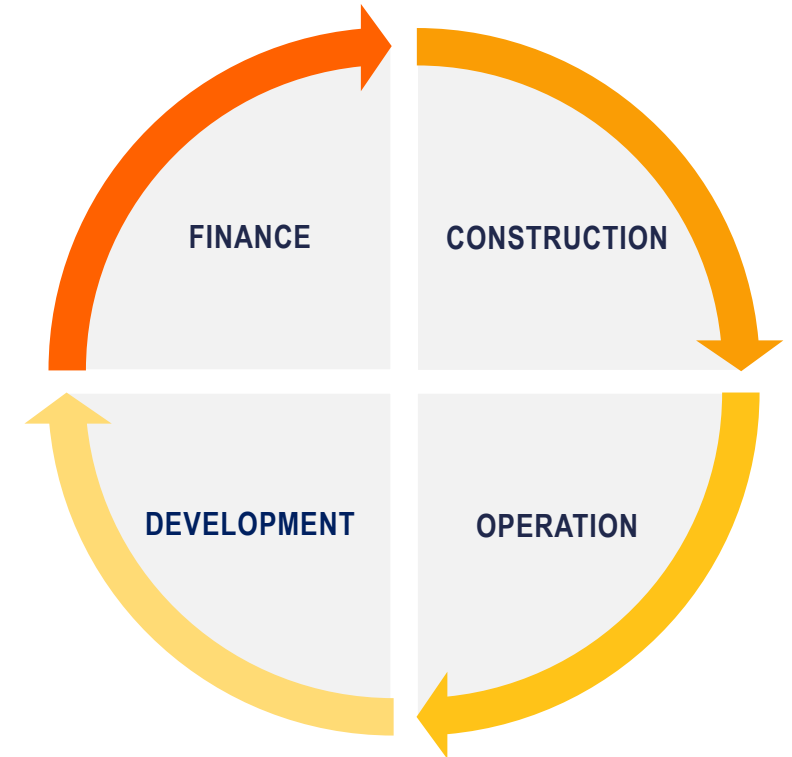
# THIS IS MPC ENERGY SOLUTIONS (MPCES)

Providing clean and affordable energy for Latin America and Caribbean



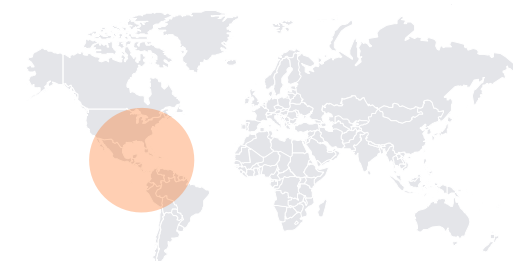
\* Countries highlighted in dark blue represent the portfolio projects, light blue highlight refers to the projects in backlog

Developer, operator and owner of sustainable energy solutions



# GROWING PRESENCE IN KEY MARKETS

Overview of selected projects



## Mexico

- + Solar
- + 15.8 MW



## El Salvador

- + Solar
- + 21 MW



## Jamaica

- + Solar
- + 86 MW



## Colombia

- + Solar
- + 189 MW



## St. Kitts & Nevis

- + Solar + Battery
- + 35.7 MW + 18.2 MW



## Puerto Rico

- + Combined Heat and Power (CHP)
- + 3.4 MW



## Dom. Republic

- + Solar
- + 50 MW



# MAKING CLEAN ENERGY HAPPEN!

Our purpose

## VISION

We see a world where everyone has access to clean and affordable energy. One where growing energy needs can be fulfilled while preserving resources for future generations.

## MISSION

To provide solutions that drive and accelerate the transition towards clean energy.

To treat the communities we work in with respect and care.

# FOCUSSING ON A REGION WITH GREAT POTENTIAL

## We drive the energy transition



- + Global warming and climate change are major concerns for the world
- + Substantial investment in renewable energy is needed to meet global climate targets
- + Our business actively supports the energy transition with a positive environmental and social impact

## We focus on Latin America & the Caribbean



- + Focus markets Latin America and the Caribbean are at the forefront of renewable energy ambitions
- + Market opportunity of > 45 GW in wind and solar alone in the region by 2030 with a growth rate of 14.3%\*
- + Opportunity for future expansion into similar growth regions like Asia

## We have our feet on the ground



- + Local presence in the region since 2016 with offices in Colombia and Panama
- + Growing team on the ground dedicated to projects in 7 countries
- + Broad local network and partnerships for origination, execution and community engagement

## We have a long track record & strong ownership



- + Long track record in development, construction and operation of energy infrastructure
- + Over ten years of experience
- + Management with deep industry experience backed by resources of sponsor MPC Group

## We offer a diversified portfolio



- + We develop, build, own and operate renewable energy projects
- + Projects include solar PV, wind, hybrid and energy efficiency solutions
- + Technology, country and counterparty diversification

## We Deliver sustainable returns



- + Scalable business model with strong cash generation potential and long-term revenue growth
- + Extensive high probability pipeline and backlog of projects

\* Source: Global Data

# WELL DIVERSIFIED PORTFOLIO IN TERMS OF TECHNOLOGY AND COUNTERPARTY

Focus on four asset types



	Solar PV	Wind Power	Hybrid	Energy Efficiency
<b>Description</b>	Typically larger PV plants (>20MW) connected to the (national) grids	Onshore wind farms with 20-100MW of capacity	Typically smaller PV plants or wind farms (<25MW) coupled with batteries and/or generators	Other infrastructure that reduces energy consumption and carbon emissions
<b>PPA duration</b>	up to 20 years	up to 20 years	15-20 years	10-15 years
<b>Target exposure</b>	c. 45%	c. 20%	c. 15%	c. 20%
<b>Typical counterparties</b>	Private & state-owned utilities		International corporates	

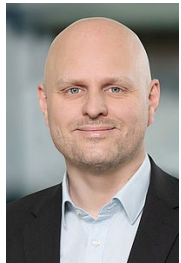
# EXPERIENCED MANAGEMENT

## MANAGEMENT BOARD



**Martin Vogt**  
CEO

- + More than 14 years of M&A and asset transaction experience in the renewable energy industry
- + Led MPC Renewable Energies' expansion into Latin America since 2016



**Stefan H.A. Meichsner**  
CFO

- + More than 12 years of combined experience in the finance and renewables industry
- + Previously held CFO positions for concentrated solar power, PV and wind onshore assets in several European countries with full management responsibility

## FURTHER MANAGEMENT



**Fernando Zúñiga**  
Business Development

- + 800+ MW of renewable project development experience in Latin America, and 1+ GW elsewhere
- + Joined MPC in 2017, from Solarcentury



**Juan Hernández**  
Project Development

- + More than 12 years of international experience as project developer, for renewable energy projects across Latin America and the Caribbean
- + Joined MPC in 2018, from Martifer Renewables

# STRUCTURED APPROACH TO PIPELINE BUILD-UP

## 1. Meet client needs

Offer energy supply that meets the actual demand and load profile for various types of off-takers

## 4. Local partners

Embedded in local “ecosystem” and network, receiving new opportunities early and retaining local partners as long as possible rather than offering the usual “buy-out”

## 2. Alternative route to commercialization

Bilateral discussion and negotiation of off-takes instead of participation in national tenders, thus avoiding high degree of competition

## 5. Enhanced risk-return

General focus on small to medium sized projects with capacity <75 MW, but higher profitability, sustainability and faster implementation

## 3. Experienced team

Local experience of the senior management team ensures high quality and competitiveness of the solutions provided to clients

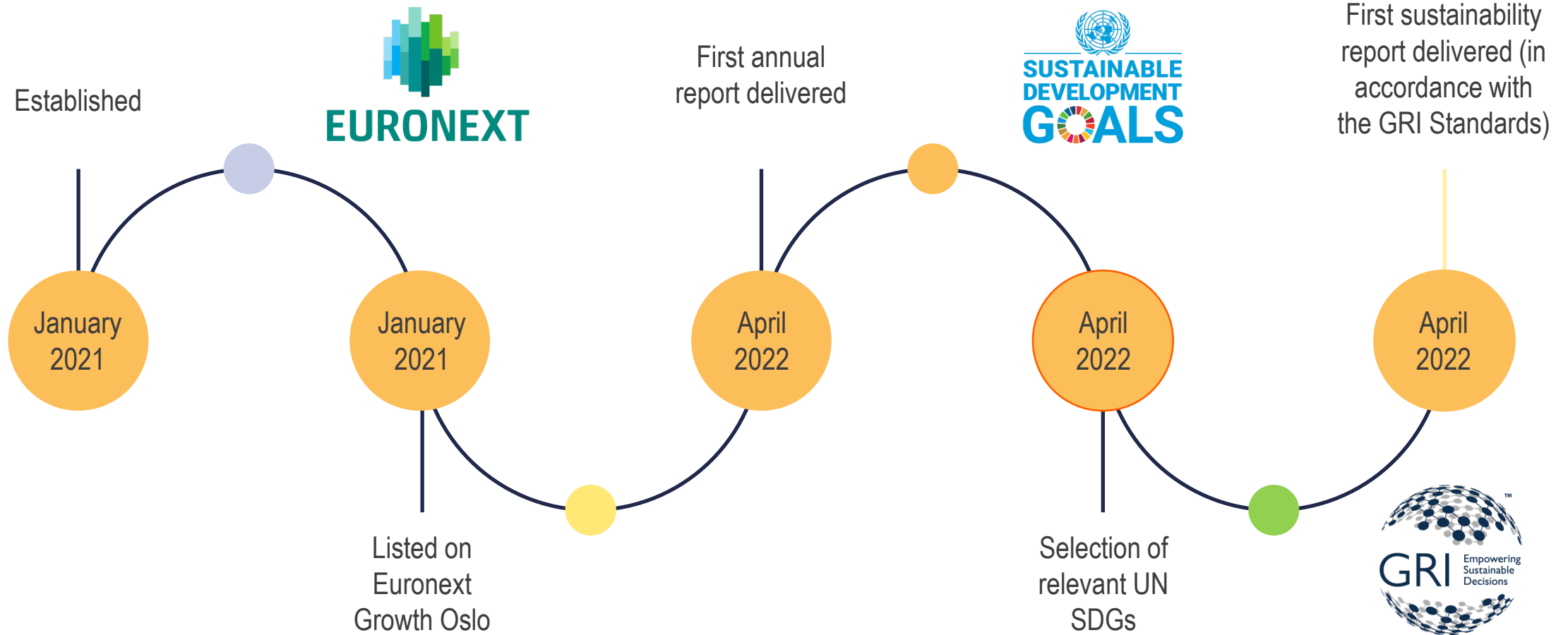
## 6. Portfolio optimization

Allocation of capital to create diversified portfolio with no cluster risks to single projects





# SUSTAINABILITY REPORTING PROGRESSING



# IMPLEMENTING ESG CONSIDERATIONS THROUGHOUT PROJECT LIFE CYCLE

We embrace the six UN Principles for responsible investment\*

	ORIGINATION	CONSTRUCTION	OPERATION AND MAINTENANCE
Tools	<ul style="list-style-type: none"> <li>+ Environmental and Social Due Diligence</li> <li>+ Impact assessment model to estimate the lifetime environmental footprint</li> <li>+ Business Partner check</li> </ul>	<ul style="list-style-type: none"> <li>+ Environmental and Social Assessment Report</li> <li>+ Environmental and Social Management Plan</li> <li>+ Community Engagement Plan including proper grievance mechanisms</li> <li>+ Health, Safety and Environmental audits and periodic reporting</li> </ul>	<ul style="list-style-type: none"> <li>+ Health, Safety and Environmental mandatory checks</li> <li>+ Emergency plan, periodic trainings to the operators and plant visitors</li> <li>+ Yearly Fauna Impact study</li> <li>+ Reporting and monitoring of the yearly corporate social responsibility budget</li> </ul>
Dedicated resources	<ul style="list-style-type: none"> <li>+ ESG Director</li> <li>+ Origination Associate</li> </ul>	<ul style="list-style-type: none"> <li>+ ESG Director</li> <li>+ Asset Manager</li> </ul>	<ul style="list-style-type: none"> <li>+ ESG Director</li> <li>+ Asset Manager</li> </ul>
External support	<ul style="list-style-type: none"> <li>+ Independent Technical Advisor</li> </ul>	<ul style="list-style-type: none"> <li>+ Construction Manager</li> </ul>	<ul style="list-style-type: none"> <li>+ Asset Manager</li> </ul>

\*The Principles for Responsible Investment were developed by an international group of institutional investors reflecting the increasing relevance of environmental, social and corporate governance issues to investment practices. The process was convened by the United Nations Secretary-General.



# CONTACT INFORMATION

**Investor Relations & Public Relations**

Email: [IR@mpc-energysolutions.com](mailto:IR@mpc-energysolutions.com)

**MPC Energy Solutions NV**

Kon. Wilhelminaplein 1

1062 HG Amsterdam

The Netherlands

[www.mpc-energysolutions.com](http://www.mpc-energysolutions.com)

# DISCLAIMER

## MPC Energy Solutions

---

This presentation has been prepared by MPC Energy Solutions N.V. (the "Company") and is general background information about the Company's activities at the date of this presentation. The information in this presentation is provided in summary form only and does not purport to be complete. This presentation does not contain all the information that is or may be material to investors or potential investors and should not be considered as advice or a recommendation to investors or potential investors in respect of the holding, purchasing or selling of securities or other financial instruments and does not take into account any investor's particular objectives, financial situation or needs. By reading or using this presentation, you acknowledge that you have read, understood and agreed to the below terms and conditions. If you do not agree to these terms and conditions, you may not read or use the presentation.

1. Use of presentation. The information provided on this presentation is for general informational purposes. This presentation may not be relied upon for the purpose of entering into any transaction and should not be construed as, nor be relied on in connection with, any offer or invitation to purchase or subscribe for, underwrite or otherwise acquire, hold or dispose of any securities of the Company, and shall not be regarded as a recommendation in relation to any such transaction whatsoever.
2. Content. The Company will use reasonable efforts to include accurate and up-to-date information into this presentation but makes no warranties or representations of any kind as to its accuracy, currency or completeness. You agree that the use of this presentation and the content thereof is at your own risk. The Company disclaims all warranties, express or implied, including warranties of merchantability or fitness for a particular purpose. Neither the Company nor any party involved in creating, producing or delivering this presentation shall be liable for any damages, including without limitation, direct, incidental, consequential, indirect or punitive damages, arising out of access to, use of or inability to use this presentation, or any errors or omissions in the content thereof. This limitation includes damages to, or for any viruses that infect, your computer equipment.
3. Indemnification. You agree to indemnify, defend and hold harmless the Company, its officers, directors, employees, agents, suppliers and third-party partners from and against all losses, expenses, damages and costs, including reasonable attorneys' fees, resulting from any violation by you of these terms and conditions.
4. Forward Looking Statements. This presentation contains forward-looking statements about the Company's financial and operating performance, business plans and prospects that involve substantial risks and uncertainties. Actual results could differ materially from the expectations and projections set forth in those statements. Such risks and uncertainties include, among other things, the uncertainties inherent in development, construction and operation of renewable energy assets; competitive developments; etc. The Company assumes no obligation to update any forward-looking statements as a result of new information or future events or developments.
5. Copyrights. The entire contents of this presentation are subject to copyright protection. Copyright © 2021 MPC Energy Solutions N.V. The contents of this presentation may not be copied other than for noncommercial individual reference with all copyright or other proprietary notices retained, and thereafter may not be recopied, reproduced or otherwise redistributed. Except as expressly provided above, you may not otherwise copy, display, distribute, modify, reproduce, republish or retransmit any information, text or documents contained in this presentation or any portion thereof in any electronic medium or in hard copy, or create any derivative work based on such images, text or documents, without the express written consent of the Company.
6. Void Where Prohibited. This presentation and its contents are intended to comply with the laws and regulations in Norway and the Netherlands. Although this presentation is accessible to users outside of Norway or the Netherlands, the information is intended for use only by residents of Norway or the Netherlands. Other countries may have laws, regulatory requirements and practices that differ from those in Norway or the Netherlands.
7. Governing Laws. These terms and conditions and your use of presentation shall be governed by the laws of Norway without regard to its conflicts of laws principles. Any legal action or proceeding related to this presentation shall be brought exclusively in a federal or state court of competent jurisdiction sitting in Oslo, Norway.
8. Miscellaneous. If any provision of these terms and conditions is held to be unlawful, void or unenforceable, then such provision shall be severable without affecting the enforceability of all remaining provisions. The Company reserves the right to alter or delete the content of this presentation at any time at its discretion.

June 2022